



ENERGYNET

THE ONLY CONTINUOUS OIL & GAS MARKETPLACE

Q1 | 2018

MARKETPLACE QUARTERLY



FEATURED INSIDE:

2018 AGENCY LEASE OFFERING SUMMARY

ENERGYNET YEAR IN REVIEW

2018 CALENDAR OF EVENTS

ENERGYNET.COM



- Continuous Online Auction
- Rapid-Cycle Sealed Bid Sales
- Negotiated Sales
- Government Lease Sales

WHAT HAPPENED AT ENERGYNET DURING 2017?



BILL BRITAIN

ENERGYNET CO-FOUNDER
CHAIRMAN/PRESIDENT, ENET HOLDINGS LLC

Our staff grew by 25% to a Team of 40 professionals who work as hard as is humanly possible to bring about the finest customer service and results our industry offers.

Our larger engineering and technical teams enable us to bring expertise to bear in every play and property type, insuring all the upside is captured.

Our team worked diligently to make over 2,500 clients pleased they decided to work with us.

That meant 405 sellers received 61,700 offers/bids from buyers, insuring the properties were exposed to the full marketplace and competition was maximized.

EnergyNet closed \$1.39B for our clients in 2017 by facilitating the sale of 1,368 asset packages.

In the past 36 months, EnergyNet successfully closed 52 transactions valued between \$10MM and \$125MM each; 30 of which were completed in 2017. These sealed bid offerings had significant complexities and an upside story to tell and EnergyNet delivered that message to the market.

We provided either a real time continuous auction or a sealed bid environment for government entities, facilitating 2,595 lease sales for 8 state land boards and the Bureau of Land Management. Over 1.8 million acres were leased on the EnergyNet platform by those entities during 2017.

Our industry clients' property mix evolved yet again this year based on the industry's changes and differing needs of our clients. As always, we consulted with



our industry clients to determine the appropriate platform for their properties – Rapid Cycle Sealed Bid; Negotiated Sale or the Online Continuous Auction. The combination of our 84% sale success ratio and the value achieved by our sellers indicates the optimum vehicle was used to capture the value of each unique divestiture.

Deal volume and diversity sets EnergyNet apart. We close more deals than the other A&D Advisors combined. That deal frequency insures our business development group and technical staff are constantly connected with sellers and buyers and know everything about valuations and what transactions are closing and not getting done.

We are fired up to start 2018, carrying forward the knowledge we have from last year.

We want to express our most heartfelt gratitude to the sellers and buyers we had the pleasure to work for during 2017.

To all repeat and new clients in 2018 you can be assured that every transaction will be handled as if it is the only one we do all year.

We have a clear understanding and appreciation of the fact that your property is the most important one we will work on all year – and we feel the same way.

Here's to a Great 2018! 

SELECT PROPERTY SALES

 Chaparral
ENERGY

 Samson
Resources

 Apache

 FCP
Four Corners Petroleum II

 Anadarko

 ConocoPhillips

 Marathon Oil

 FASKEN
OIL AND RANCH

 eog resources

 QEP
ENERGY

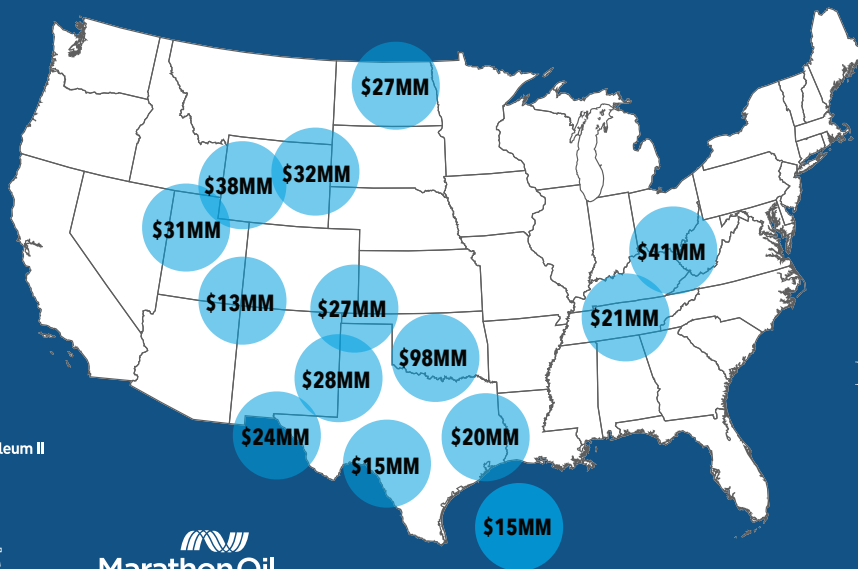
 MAXUS

 ENERVEST

 SANDRIDGE
energy

 Hawkwood
energy

 Chevron



THESE SEALED BID OFFERINGS HAD SIGNIFICANT COMPLEXITIES AND AN UPSIDE STORY TO TELL AND ENERGYNET DELIVERED THAT MESSAGE TO THE MARKET.

ENERGYNET YEAR IN REVIEW

ENERGYNET SALES YEAR-TO-DATE

Number of Properties Sold **27,405**

Number of Unique Sellers **395**

Total Sale Closing Days **145**

TOTAL SALES
\$745,096,424

2016

JAN. 1, 2016 -
DEC. 31, 2016

OVER
1.3 BILLION
IN SALES

TOTAL SALES
\$1,360,000,000

2017

JAN. 1, 2017 -
DEC. 31, 2017

UPCOMING GOVERNMENT LEASE SALES

MARKED DAYS INDICATE THE **BID PERIOD** FOR UPCOMING STATE LEASE SALES ON ENERGYNET.COM

- Texas
- Colorado
- Utah
- N. Dakota
- TX Univ. Lands
- New Mexico
- Wyoming
- BLM

FEBRUARY 2018

Su	Mo	Tu	We	Th	Fr	Sa	
					1	2	3
4	5	6	7	8	9	10	
11	12	13	14	15	16	17	
18	19	20	21	22	23	24	
25	26	27	28				

MARCH 2018

Su	Mo	Tu	We	Th	Fr	Sa	
					1	2	3
4	5	6	7	8	9	10	
11	12	13	14	15	16	17	
18	19	20	21	22	23	24	
25	26	27	28	29	30	31	

APRIL 2018

Su	Mo	Tu	We	Th	Fr	Sa	
	1	2	3	4	5	6	7
8	9	10	11	12	13	14	
15	16	17	18	19	20	21	
22	23	24	25	26	27	28	
29	30						

MAY 2018

Su	Mo	Tu	We	Th	Fr	Sa			
					1	2	3	4	5
6	7	8	9	10	11	12			
13	14	15	16	17	18	19			
20	21	22	23	24	25	26			
27	28	29	30	31					

JUNE 2018

Su	Mo	Tu	We	Th	Fr	Sa	
						1	2
3	4	5	6	7	8	9	
10	11	12	13	14	15	16	
17	18	19	20	21	22	23	
24	25	26	27	28	29	30	


GOVERNMENT LEASE AUCTIONS

EnergyNet proudly partnered with 8 federal and state government agencies to bring oil, gas, and other mineral lease auctions online in 2017. A total of 81 lease auctions were hosted, featuring tracts ranging from the Canadian border to the Gulf of Mexico. Auctions were viewed over 78,000 times by registered bidders and the public, increasing exposure for the benefit of the agencies' various endowment programs.

In 2018, EnergyNet will continue working with the BLM (lower 48 states), Colorado, New Mexico, North Dakota, Texas (General Land Office and University Lands), Utah, Wyoming and our newest partner Idaho. Upcoming Government Lease Auctions may be viewed at www.energynet.com/calendar.pl.

2018 AGENCY LEASE OFFERING SUMMARY

AGENCY	LEASE AUCTION FREQUENCY	PRIMARY LEASE TERM
BLM	Quarterly	10 years
Colorado	Quarterly	5 years
Idaho	TBD	5 years
New Mexico	Monthly	5 years
North Dakota	Quarterly	5 years
Texas General Land Office	TBD	3 years
Texas University Lands	TBD	3 years
Utah	Quarterly	5 years
Wyoming	Quarterly	5 years

All revenue generated from lease auctions directly supports the states' educational trust fund and other endowments. Past lease auction detailed results may be viewed on the respective agency websites, and bid history and final results are available at www.energynet.com/page/Government_Sales_Results. 



2018 EVENTS CALENDAR

FEBRUARY

February 1: ADAM Energy Forum Luncheon
Dallas, TX

February 5-9: NAPE Summit - Houston, TX

February 13: Permian Basin Landman
Association - Midland, TX

February 14: OIPA Wildcatters
Oklahoma City, OK

February 14: IPAA/TIPRO Leaders in Industry
Luncheon - Houston, TX

February 15: SIPES Luncheon - Houston, TX

February 16: ADAM Houston - Houston, TX

February 21-22: Enercom Dallas - Dallas, TX

February 26: DUG Executive - Houston, TX

MARCH

March 1: ADAM Energy Forum Luncheon
Dallas, TX

March 7: OIPA Wildcatter Luncheon
Oklahoma City, OK

March 7-9: Louisiana Oil & Gas Association
Annual Meeting - Lake Charles, LA

March 13: Permian Basin Landman
Association - Midland, TX

March 15: SIPES Luncheon - Houston, TX

March 16: ADAM Houston - Houston, TX

March 23: National Stripper Well Association
Oklahoma City, OK

APRIL

April 4: Wildcatter Luncheon - Tulsa, OK

April 5: ADAM Energy Forum Luncheon
Dallas, TX

April 11: IPAA/TIPRO Leaders in Industry
Luncheon - Houston, TX

April 19: SIPES Luncheon - Houston, TX

April 20: ADAM Houston - Houston, TX

April 24: DUG Rockies - Denver, CO

MAY

May 2: OIPA Wildcatters - Oklahoma City, OK

May 3: ADAM Energy Forum Luncheon
Dallas, TX

May 8: Permian Basin Landman Association
Midland, TX

May 9: IPAA/TIPRO Leaders in Industry
Luncheon - Houston, TX

May 15: Houston Wildcatters - Houston, TX

May 17: SIPES Luncheon - Houston, TX

May 18: ADAM Houston - Houston, TX

May 21-23: DUG Permian Basin
Fort Worth, TX

May 23: ADAM Tulsa - Tulsa, OK

JUNE

June 7: CIPA Annual Meeting
San Diego, CA

June 7: ADAM Energy Forum Luncheon
Dallas, TX

June 8: OIPA Annual Convention
Las Colinas, TX

June 13: IPAA/TIPRO Leaders in Industry
Luncheon - Houston, TX

June 15: ADAM Houston - Houston, TX

June 21: SIPES Luncheon - Houston, TX

June 25-27: IPAA Mid-Year Meeting
Austin, TX

June 26: ADAM Oklahoma City
Oklahoma City, OK

June 28: SPE Business Development
Meeting - Houston, TX



FEBRUARY 5-9 NAPE SUMMIT - HOUSTON, TX

COME BY AND SAY HELLO
AND MEET SOME OF OUR TEAM

BOOTH #2611



JULY

July 5: ADAM Energy Forum Luncheon
Dallas, TX

July 8-12: WSLCA Conference - Duluth, MN

July 11: IPAA/TIPRO Leaders in Industry
Luncheon - Houston, TX

July 13: ADAM Energy Forum - Dallas, TX

July 19: SIPES Luncheon - Houston, TX

July 25: ADAM Tulsa - Tulsa, OK

July 25-27: IPANM Annual Meeting
Albuquerque, NM

AUGUST

August 2: ADAM Energy Forum Luncheon
Dallas, TX

August 8: IPAA/TIPRO Leaders in Industry
Luncheon - Dallas, TX

August 8-10: Western Energy Alliance Annual
Meeting - Beaver Creek, CO

August 14-18: Summer NAPE - Houston, TX

August 16: SIPES Luncheon - Houston, TX

August 17: ADAM - Houston, TX

SEPTEMBER

September 5-6: Harts A&D Strategies and
Opportunities Conference - Dallas, TX

September 6: ADAM Energy Forum Luncheon
Dallas, TX

September 12: IPAA/TIPRO Leaders in
Industry Luncheon - Houston, TX

September 18: PPROA Annual Meeting
Amarillo, TX

September 19-21: DUG Eagle Ford
San Antonio, TX

September 20: SIPES Luncheon - Houston, TX

September 21: ADAM Houston - Houston, TX

OCTOBER

October 4: ADAM Energy Forum Luncheon
Dallas, TX

October 18: SIPES Luncheon - Houston, TX

October 19: ADAM Houston - Houston, TX

NOVEMBER

November 1: ADAM Energy Forum luncheon
Dallas, TX

November 5-6: Executive Oil Conference
Midland, TX

November 13-15: DUG Midcontinent
Oklahoma City, OK

November 14: IPAA/TIPRO Leaders in
Industry Luncheon - Houston, TX

November 15: SIPES Luncheon - Houston, TX

November 16: ADAM Houston - Houston, TX

DECEMBER

December 6: ADAM Energy Forum Luncheon
Dallas, TX

December 12: IPAA/TIPRO Leaders in
Industry Luncheon - Houston, TX



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**CONTACT US TODAY TO DISCUSS
YOUR A&D OBJECTIVES**

Continuous Online Auction • Rapid-Cycle Sealed Bid Sales
Negotiated Sales • Government Lease Sales